



All India Institute of Medical Sciences, Jodhpur

No. Admn/Prop/80/2019-AIIMS.JDH

Dated 12th March, 2020

Subject: Proposal for Purchase of Disposable Garments of DVT Pump Make Arjohuntleigh on Proprietary basis at AIIMS Jodhpur – Inviting Comments/Objection thereon.

The Institute is in the process of purchasing Disposable Garments of DVT Pump Make Arjohuntleigh on Proprietary basis at AIIMS, Jodhpur from M/s ArjoHuntleigh Healthcare India Pvt. Ltd., New Delhi through its authorized distributor M/s Supertech Healthcare, Jodhpur. The proprietary certificate submitted are attached & uploaded on website.

The above documents are being uploaded for open information to submit objection, comments, if any, from any manufacturer regarding proprietary nature of the above said solutions within 21 days from the date of issue/uploading of the notification. The comments should be sent to administrative officer, AIIMS Jodhpur on or before 01st April, 2020 up to 03:00 PM, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Administrative Officer

Enclosure: Related documents enclosed.

PROPRIETARY CERTIFICATE

This is to certify that our Active Compression Device, Flowtron Universal & Flowtron Excel DVT Pumps are our proprietary product. We also certify that all garments listed below are unique to our product. In fact material of garment and design are patented and accordingly, are proprietary to our product.

1. Standard Calf Garment (L501) – 43cms Circumference
2. Standard Thigh Garment (L503)- 71cms Circumference
3. Regular Foot Garment (FG100)
4. Small Size Calf Garment(DVT5) – 36cms Circumference

This proprietary product is manufactured by Arjo AB, Sweden and we have no other manufacturer to market this product in India other than our Indian subsidiary M/s ArjoHuntleigh Healthcare India Private Limited with Head office Remi Commercio, 1401 & 1410, Plot no. 14, Shah Ind. Estate, Ambivali Village, Opp. Yash Raj Studio, Andheri (West) Mumbai- 400 053 & regional/branch offices located in India.

Thanking You,

For, ArjoHuntleigh Healthcare India Private Limited.



Nikunj Kacha
General Manager Sales-North India & Nepal

ArjoHuntleigh Healthcare India Pvt. Ltd.
A-49/4, Mayapuri Industrial Area Phase - I,
New Delhi - 110064. INDIA.
GST No. : 07AABCH1513M1ZR

Tel. : +91/11/47070292
Email : salesindia@arjo.com
www.arjo.com

Registered & Head Office :
1401 & 1410, Remi Commercio,
Plot No. 14, Shah Industrial Estate,
Off. Veera Desai Road, Andheri (W),
Mumbai - 400 053. INDIA
Tel : +91/22/2674 3244 / 6694 6697
CIN: U85199MH2002PTC135700

MANUFACTURER'S AUTHORISATION LETTERDate: 3rd March 2020

To,
Administrative Officer
All India Institute of Medical Sciences,
Jodhpur Basni, Phase-II,
Jodhpur-342005, Rajasthan

Dear Sir,

WHEREAS We, **M/s ArjoHuntleigh Healthcare India Pvt. Ltd.**, wholly owned company of Arjo AB (group) who are established and reputable manufacturers of **Intermittent Pneumatic Compression Devices**, CTG Machines, LDR Beds, Medical Beds, Patient Trolleys, DVT Pumps, etc having production facilities at Poland, USA, UK, China (PRC), do hereby authorize as Indian Agent **M/s SuperTech Healthcare, K-166/167,MIA,Phase-2,Near AIIMS, Basni, Jodhpur-342005** to bid for DVT Garments.

We shall remain responsible for the Agreement negotiated by the said **M/s SuperTech Healthcare** jointly and severely.

No company or firm or Individual other than Messrs. **SuperTech Healthcare** are authorised to bid, negotiate and conclude the Contract in regard to this business against this.

We hereby extend our full guarantee and warranty. Our other responsibilities include:

- I. To Provide Training to the users. Explain the Do's and Don'ts while using the system
- II. Make available the spare parts to our authorized Distributors so that system works properly in the hospitals.
- III. Provide Services during warranty
- IV. Provide services during CMC

The services to be rendered by Messrs. **SuperTech Healthcare** are as under:

- I. Bidding, quoting, negotiating and Liaoning.
- II. Documents submission for payment and its collection

In case duties of the agent are changed or agent is changed it shall be obligatory on us to Automatically transfer all the duties and obligations to the new Indian Agent failing which we will ipso-facto becomes liable for all acts of commission or omission on the part of new Indian agent.

Thanking You,
For, **ArjoHuntleigh Healthcare India Private Limited.**



Nikunj Kacha
General Manager Sales-North India & Nepal

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